



SPECIAL OFFERS

All theme shows will be eligible for special offers! Check your theme for your available offers!

10 - Have 10 buying guests *in attendance* to receive this special!

\$400 - Have \$400 or more in sales for this special!

Start - Start your career and receive this special! Remember, there is just a 2-week commitment!

HOW TO USE THIS BROCHURE

- ⌚ Pick your theme.
- ⌚ *Tell me you are having a theme and tell me so that your reminder cards can be noted!*
- ⌚ Tell your friends you are having a theme and let them know if they need to bring anything!

WHY BE A CONSULTANT???

WHY NOT???

- ⌚ No Investment!
- ⌚ No Deliveries!
- ⌚ Weekly Profit Checks!
- ⌚ Recognition!
- ⌚ Motivation!
- ⌚ Free training!
- ⌚ Unlimited support!
- ⌚ 25% base commission!
- ⌚ Monthly bonuses!
- ⌚ Monthly contests!
- ⌚ Company-paid trips!
- ⌚ Be your own boss!

5 STEPS TO A \$500 SHOW AND \$150 IN FREE PRODUCT!

- ⌚ Invite 30-40 people and ask them to bring a friend!
- ⌚ Show the catalog and obtain orders and BEFORE the party!
- ⌚ Remind everyone the day before your show!
- ⌚ Find 2 bookings - you will receive your maximum hostess credit (25% or more) **and** you'll get an additional \$25 in credit after they hold!
- ⌚ KEEP IT SIMPLE! Don't spend a lot of money on refreshments, don't Spring clean your house, and don't buy new furniture!!!

THEME SHOW IDEAS

THEME SHOW IDEAS!

Banana Split Party - Tell your friends to put their diet on hold! Each guest will be asked to bring her own banana and favorite topping and the hostess will provide ice cream. All bananas will be judged by the guests for the ripest, longest, and most bruised! The winners of each category will receive a free gift!

10- Jar candle for \$5

\$400 - Vienna Waltz for \$10

Coffee Lovers Party - Keep desserts simple... coffee and coffee cake of course! Serve your favorite flavored coffee(s) and/or creamers. Guests who bring their favorite coffee mug will receive a free gift!

10 - Crème Caramel Jar \$5

Start - FREE Spiced Vanilla 3-wick!

Couples Party - Each couple that attends (must be romantic couples - no sisters allowed!) will receive a free gift.

\$400 - \$5 Gemini (p. 39)

Start - FREE Solitaire! (p.39)

Death by Chocolate Party - Refreshments should be a chocolate assortment - cake, pie, truffles, chocolate shakes, hot chocolate, etc.! Have guests bring their favorite "Death by Chocolate" recipe, with copies for everyone. Every participant will receive a free gift!

\$400 - Chocolate Jar \$5

Garden Party - Have a garden that everyone raves about? Let's take the party outside! Have guests bring their own decorated lawn chair. All participants will go into a drawing for the Ivy Garden Votive Holder!

\$400 - Garden Lantern \$35

Mardi Gras - Fat Tuesday can be any Tuesday! Pick any Tuesday of the month for your party. Guests who dress in Mardi Gras colors or wear beads or masks will receive a free gift!

10 - Any brass piece in the catalog for 10% off!

Margarita Party - Frozen or on the rocks, Margaritas are a classic favorite! Serve your favorite Mexican munchies and you have a party that can't be beat! We will have a Margarita quiz and the winner will receive a free gift!

\$400 - Glacier Pair \$5

Men Only Party - What an easy way for your significant other to shop for you! Whether it's your anniversary, birthday, Valentines, Christmas, or any other day, this is a great way to insure that you will receive something you'll love! Have your man host this show n during Monday Night Football and the men can shop during half time! I will send "Wish Lists" to every wife before the party so they can pick their favorites!

ALL PURCHASES WILL BE GIFTWRAPPED FREE!

10 - I'll provide a case of beer!

Show & Tell Party - Have your guests been to a MILLION candle parties? Invite them for a "Show and Tell" party. Each guest will be asked to bring their favorite piece to the show and tell us why they brought it and where they use it in their home. Each guest that participates will receive a free gift!

\$400 - Favorite item 60% off!

Ugly Candle Contest - Invite guests to bring their UGLIEST candle and learn proper burning techniques. I will personally "troubleshoot" each candle and tell you why it looks so terrible!!! Guests will vote on the UGLIEST candle and I will replace the winner free of charge! (Same type of candle, maximum retail price 12.95)

10 - Receive the same candle as the winner!

Start - FREE 3-wick!