

## *Here is how to start your own Votive Lottery...*

**Choose some of your best hostesses to participate and mail them or email this info. Choose more than 5 ! The first 5 to respond are your lucky contestants! If you get more than 5 - start a 2nd lottery - or expand on this one!!**

**Based on one lottery - and each participant sells 10 dozen votives:**

- That's \$545 in compensatable sales that you get paid on - and you did very little!
- Each hostesses sells 10 dozen = \$109 *(based on \$10.90 per doz \*\*see below notation)*
- 5 hostesses selling 10 dozen each = \$545
- Hostess Credit from this = \$136.25 *(based on one or more bookings @ 25%)*
- Use this to purchase the FREE votives to give the winners!
- You will order 12 dozen in their chosen scents = \$130.80 *(based on \$10.90 per doz)*
- Use the remainder of the \$6.25 to cover S&H and Tax *(add'l to come out of your profit!)*

**If any of the participants provide you with a booking - the “special prize” is up to your discretion and comes from your profit - or it can be simple like a BB or a dozen Tealights!**

**If no booking is acquired - use one of your own to get the 25% rather than the 15% hostess credit.**

*\*\*Your sales may be higher if any of the votives are sold @ \$12.90 per dozen*