# PL Consultant Income
## We Dare to Compare

| SHOWS PER WEEK | AVERAGE SHOW SALES | PROFIT PER WEEK | TOTAL SALES PER MONTH | 25% PROFIT MONTHLY | 7% BONUS MONTH END | TOTAL MONTHLY PROFIT | TOTAL YEARLY PROFIT | AVERAGE TIME COMMITMENT PER WEEK |
|---|---|---|---|---|---|---|---|---|
| *1* | *$400* | *$100* | *$1732* | *$433* | *$0* | *$378.88* | *$4,546.56* | *4 Hours* |
| *2* | *$400* | *$200* | *$3464* | *$866* | *$242.48* | *$1,108.48* | *$13,301.76* | *8 Hours* |
| *3* | *$400* | *$300* | *$5196* | *$1299* | *$363.72* | *$1,662.72* | *$19,952.64* | *12 Hours* |
| *4* | *$400* | *$400* | *$6928* | *$1732* | *$484.96* | *$2,216.96* | *$26,603.52* | *16 Hours* |
| *5* | *$400* | *$500* | *$8660* | *$2165* | *$606.20* | *$2,771.20* | *$33,254.40* | *20 Hours* |

***"Studies show that working moms earn $2 per hour in Corporate America"***
***Aren't you worth MORE?***

✓ The average cost of child care is $300 per month for one child, $450 for two! This figure does not include lost wages when the child is sick or the additional fees associated with children's group activities (field trips, birthday parties, gift, etc.).

✓ Working moms spend an average of $250 a month on transportation costs, including car payment, maintenance, and fuel.

✓ Working moms spend an average of $80 a month on eating out because as most working moms know, there is fatigue that comes along with managing a home and a job!

✓ Working moms spend an average of $70 a month on miscellaneous expenses such as dry cleaning, lunches, office gifts, etc.

✓ Based on the average FULL TIME annual income of working moms in the U.S. of $18,000, they have a net return of slightly more than $300 per month. Based on a 40 hour work week, ***a working mom earns about $2 per hour for her time! Aren't you worth more than that?***

Excerpts from the March 1996 issue of *Focus on the Family* magazine

# 1999 PL Leader Income
## We Dare to Compare

| | Senior Regional Vice President | Regional Vice President | Regional Leader | District Leader | Group Leader | Senior Unit Leader | Unit Leader |
|---|---|---|---|---|---|---|---|
| **January** | *$11,801.17* | *$4,158.19* | *$3,215.20* | *$2,440.64* | *$1,752.51* | *$1,371.34* | *$996.43* |
| **February** | *$18,189.85* | *$6,510.19* | *$4,771.57* | *$3,490.62* | *$2,481.16* | *$1,832.11* | *$1,296.17* |
| **March** | *$23,616.71* | *$8,414.67* | *$5,762.01* | *$4,108.55* | *$2,895.76* | *$2,215.28* | *$1,529.24* |
| **April** | *$25,772.22* | *$9,158.89* | *$6,006.23* | *$4,336.89* | *$3,129.65* | *$2,361.85* | *$1,755.81* |
| **May** | *$19,910.21* | *$7,201.44* | *$4,770.99* | *$3,491.23* | *$2,506.59* | *$1,921.99* | *$1,416.35* |
| **June** | *$17,023.35* | *$5,893.89* | *$4,067.23* | *$2,812.94* | *$2,122.87* | *$1,667.29* | *$1,416.95* |
| **July** | *$14,326.27* | *$5,109.87* | *$3,027.68* | *$2,157.77* | *$1,601.70* | *$1,301.26* | *$874.35* |
| **August** | *$18,776.82* | *$6,867.92* | *$5,117.56* | *$3,537.26* | *$2,648.93* | *$2,185.44* | *$1,589.70* |
| **September** | *$19,056.86* | *$7,662.45* | *$4,760.34* | *$3,574.90* | *$2,576.47* | *$2,061.08* | *$1,519.16* |
| **October** | *$23,420.35* | *$8,862.83* | *$6,041.78* | *$4,356.24* | *$3,237.47* | *$2,522.66* | *$1,898.62* |
| **November** | *$32,423.85* | *$11,915.91* | *$7,837.64* | *$5,558.08* | *$4,028.67* | *$3,126.17* | *$2,243.97* |
| **December** | *$19,960.25* | *$7,698.88* | *$4,852.74* | *$3,477.54* | *$2,561.06* | *$1,987.86* | *$1,446.62* |
| **Avg. per Month** | *$20,356.49* | *$7,454.59* | *$5,019.24* | *$3,611.88* | *$2,628.57* | *$2,046.16* | *$1,477.94* |
| **Avg per Year** | *$244,277* | *$89,455.13* | *$60,230.95* | *$43,342.66* | *$31,542.84* | *$24,554.06* | *$17,735.37* |
| **High per Year** | *$1,036,462* | *$192,758* | *$170,361* | *$96,993* | *$86,569*** | *$80,228* | *$75,371* |
| **Avg time commitment per week** | *30-40 Hours* | *25-30 hours* | *20-25 Hours* | *15-20 Hours* | *15-20 Hours* | *15-20 Hours* | *15-20 Hours* |

**These are actual figures of what PL Leaders earned in 1999 working an average 20 hours per week!**
**The average income for women in the U.S. working FULL TIME was $18,000 in 1996.**
***Our PART TIME entry leadership position pays nearly that.***

**Compare and I'm sure you'll agree that PL provides a phenomenal opportunity to own your own business!**