

# PL "Weakest Link" Game

Select 8 guests wearing name badges to begin game. Give them each a drawing ticket for playing. Ask each guest 1 question from the list each round. Correct answers earn 1 drawing ticket. After each round, ask each guest to vote off the "Weakest Link". Start 2<sup>nd</sup> round with next guest down the line. The guests vote off a player each round until there are two final guests for the final round. Winner gets the prize! (Your choice) Draw tickets for a Tealight (6) after game.

## Questions: "Candle Care/Hostess & Consultants" Answers:

- |  |                                     |
|--|-------------------------------------|
| 1. PL Candle wicks do not contain lead   | True – They are 100% Cotton         |
| 2. PL Candles are: smokeless & drip less | True + They liquefy                 |
| 3. Keep candles away from pets & kids    | True                                |
| 4. It's OK to move burning candles?      | False – Many dangers                |
| 5. Avoid using candles in drafty areas   | True                                |
| 6. Blow on PL candles to extinguish them | False – Moves wicks & splatters wax |
| 7. Direct sunlight is good for candles   | False – They will fade              |
| 8. Freeze holders to remove wax          | True – Small amounts will pop out   |

*(The guests vote off the "Weakest Link" – Who is 1 Tealight short of a dozen?)*

- |  |   |
|--|---|
| 9. Hostess Specials can be purchased by: ___ | Only Party/Show Host/Hostesses          |
| 10. Hostess can earn Gift Certificates or?   | Special Booking Gifts                   |
| 11. Hostesses earn ___% of party sales?      | 25% in shopping credit                  |
| 12. Consultants of parties get paid in?      | Weekly Profit Checks                    |
| 13. "Starter Kits" cost new consultants?     | Nothing out of pocket with a \$300 show |
| 14. Avg. PL Show ___ hours total time?       | Approx. 3-4 hours maximum time          |
| 15. A 4-hr \$400.00 show = ___per/hour?      | \$25.00 per hour                        |

*(The guests vote off the "Weakest Link" – Who is 1 wick short of a 3-wick?)*

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|---|--|
| 16. Calif. PL show avg. is \$350.00+      | True – Highest in the Nation           |
| 17. PL has "Aromatherapy" candles         | False – Indulgence Scents are not      |
| 18. PL accepts which charge cards?        | MC / Visa / Discover Card (Not AMEX)   |
| 19. California taxes PL shipping (T or F) | True                                   |
| 20. Always trim wicks on 3-wick candles   | False – Needs a lot of heat to liquefy |
| 21. Always "HUG" your warm 3-wick candle  | True – To keep it's shape evenly       |

*(The guests vote off the "Weakest Link" – Who's sampler is 1 scent shy?)*

- |   |                                    |
|---|------------------------------------|
| 22. Burn a 3-Wick candle a min. ___ hours?    | 6 hours or until the top liquefies |
| 23. Burn time for round votives is ___ hours? | 8 – 10 hours                       |
| 24. PL Scent Plus square votives burn ___?    | 18 – 20 hours (twice as long)      |
| 25. PL Tealights burn time = ___?             | 4 – 6 hours                        |
| 26. PL 3X7 Pillar burn time = ___?            | 90 – 95 hours!                     |

# PL "Weakest Link" Game

(Time to vote off the *guest who's wick has been snuffed*)

- |  |                       |
|--|-----------------------|
| 27. Use ___ candles at dining tables             | Unscented             |
| 28. Handiapt tapers are available in ___ lengths | 6", 10" & 12" lengths |
| 29. Keep tapers ___" apart when grouping         | 2 inches apart        |
| 30. 3" Ball Candle burn time = ___ hours         | 80 – 85 hours         |

(Time to vote off the *guest who's wick doesn't go to the top of her candle*)

- |  |                                  |
|--|----------------------------------|
| 31. Outside orders are not encouraged    | False – Adds to your show totals |
| 32. Hostess gets two ½ priced items if?  | \$400 show + 1 booking           |
| 33. "Starter Show" min. qualifications=? | \$300.00 show + 6 bookings       |

(Time to find out who will be the final 2 contestants and who they consider a candle duster and not a candle user) *Final two guests answer 5 questions each. The winner has the most correct answers from these 5!*

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|--|--------------------------------------|
| 34. Opportunity exists to be a millionaire in PL | True                                 |
| 35. Dark color 3-wick candles burn quickest      | False                                |
| 36. What delivery company delivers PL?           | United Parcel Service (UPS)          |
| 37. Min. \$ amount for 25% Hostess credit =      | \$200.00 + 1 booking                 |
| 38. Min. \$ amount for ½ priced item =           | \$200.00 + 1 booking                 |
| 39. Min. # of bookings to earn 4 bkg. gift =     | Four (3 + rebook yourself)           |
| 40. Max. # of days to close show=                | Seven (1-week)                       |
| 41. Where is PL free vacation in 2003?           | 5-island Caribbean Cruise            |
| 42. Where is PL National Conf. for 2003?         | St. Louis, MO (3 <sup>rd</sup> year) |
| 43. 100% guarantee on what?                      | All Candles & Accessories            |

(If still tie score use these sudden death questions 1<sup>st</sup> one to answer correctly)

- |   |                                      |
|---|--------------------------------------|
| 44. 3-Booking gift-"Impressario" retails =  | Not for sale (hostess booking gift)! |
| 45. "Starter Kit" purchase price =          | \$150.00 (If no show is held)        |
| 46. Consultants discount to purchase items= | 50% off retail any catalog item      |
| 47. New Cons. Agree. Lists ___ shows        | First Six (6) shows                  |
| 48. "Stash Cash" is for =                   | Saving for PL Nat. Conference fees   |
| 49. Paycheck of the heart =                 | Profit from training new consultants |
| 50. Penalty for 2 mos. Inactivity in PL     | Removed from mailing list            |